

TrainingPage Case Study

*Sempra Energy Utilities –
San Diego Gas & Electric Company
Southern California Gas*

TrainingPage Consolidates IT Training; Reducing Costs and Internal Processes

Problem

With hundreds of technical support staff and contractors supporting countless technologies, Sempra Utilities (Sempra) required a single-source training provider capable of facilitating IT training across multiple technologies for public classroom enrollments, e-learning and onsite training events. Additionally, in 2007 Sempra was searching for a training solution for an enterprise-wide Microsoft SharePoint rollout. Sempra had six primary objectives:

In 2007, Sempra Energy sought to reduce the cost for IT training and planned for an enterprise-wide SharePoint roll-out

- Cut overall training costs.
- Decrease the number of training vendors.
- Reduce internal processing costs and purchase orders.
- Provide student tracking and reporting.
- Facilitate the overall enrollment process for public enrollments, e-learning and onsite training events.
- Create and deliver custom curriculum for enterprise-wide SharePoint training rollout.

Solution

Leverage TrainingPage's resources and education partnerships to reduce internal business processes and training costs to Sempra.

Reduce the number of training vendors and subsequent internal business processes and purchase orders.



Provide accurate course information, enrollment processing, certification/testing, confirmation letters, rescheduling, cost-coded billing and reporting for each training event and each student.

Assist in the development and delivery of customized proprietary SharePoint curriculum for an enterprise-wide roll-out.



Results

Sempra has gained control over their training costs and streamlined their training process from end to end.

- TrainingPage succeeded in lowering training costs in excess of 20% overall.
- TrainingPage reduced the number of vendors and creation of purchase orders from over 35 to 1.
- Through seamless, single-source delivery of training, Sempra greatly reduced their internal processes.
- TrainingPage provided customized, enterprise-wide Microsoft SharePoint training - reducing costs by over 70%.
- For the past eight years TrainingPage has delivered hundreds of training solutions for over thirty-five technologies through seamless partnership with the Sempra IT Training Coordinator.



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Contact TrainingPage to learn more about the many ways TrainingPage can help with your training, or visit www.trainingpage.com



Benefits

Our understanding of customer goals for IT training has been critical for developing a single-source procurement model. Through approximately 100 training partners, TrainingPage offers over 50,000 IT training courses. TrainingPage is flexible, responsive and meets clients rapidly changing needs. TrainingPage continues to deliver excellent service and value to Sempra by reducing training costs and internal processes, broadening their training supplier network, providing oversight for all professional information technology training and working tirelessly as an agent of change.